

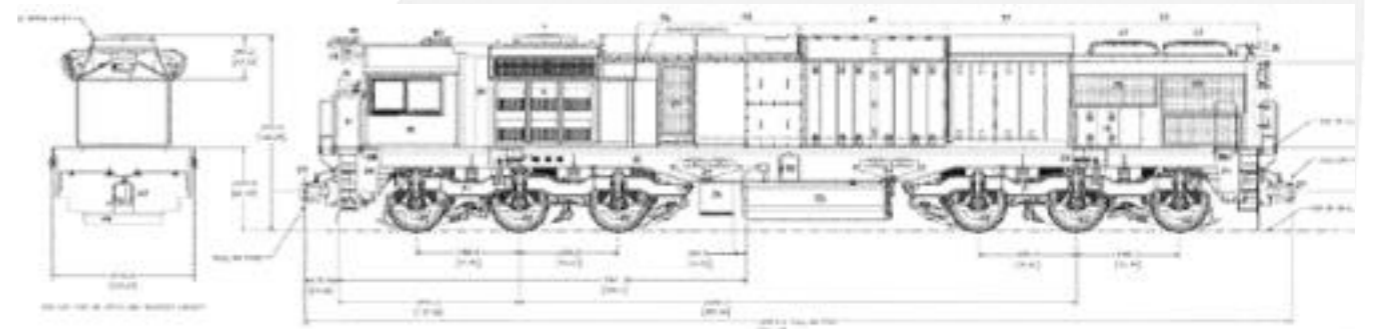


PRIORIZA

Primeiro, o mais importante

FIRST, WHAT IS MORE IMPORTANT

The experience with Brazilian and international railways and the work carried out, having as priority safety and the optimization of resources, gives Prioriza a broad know-how in railway solutions.

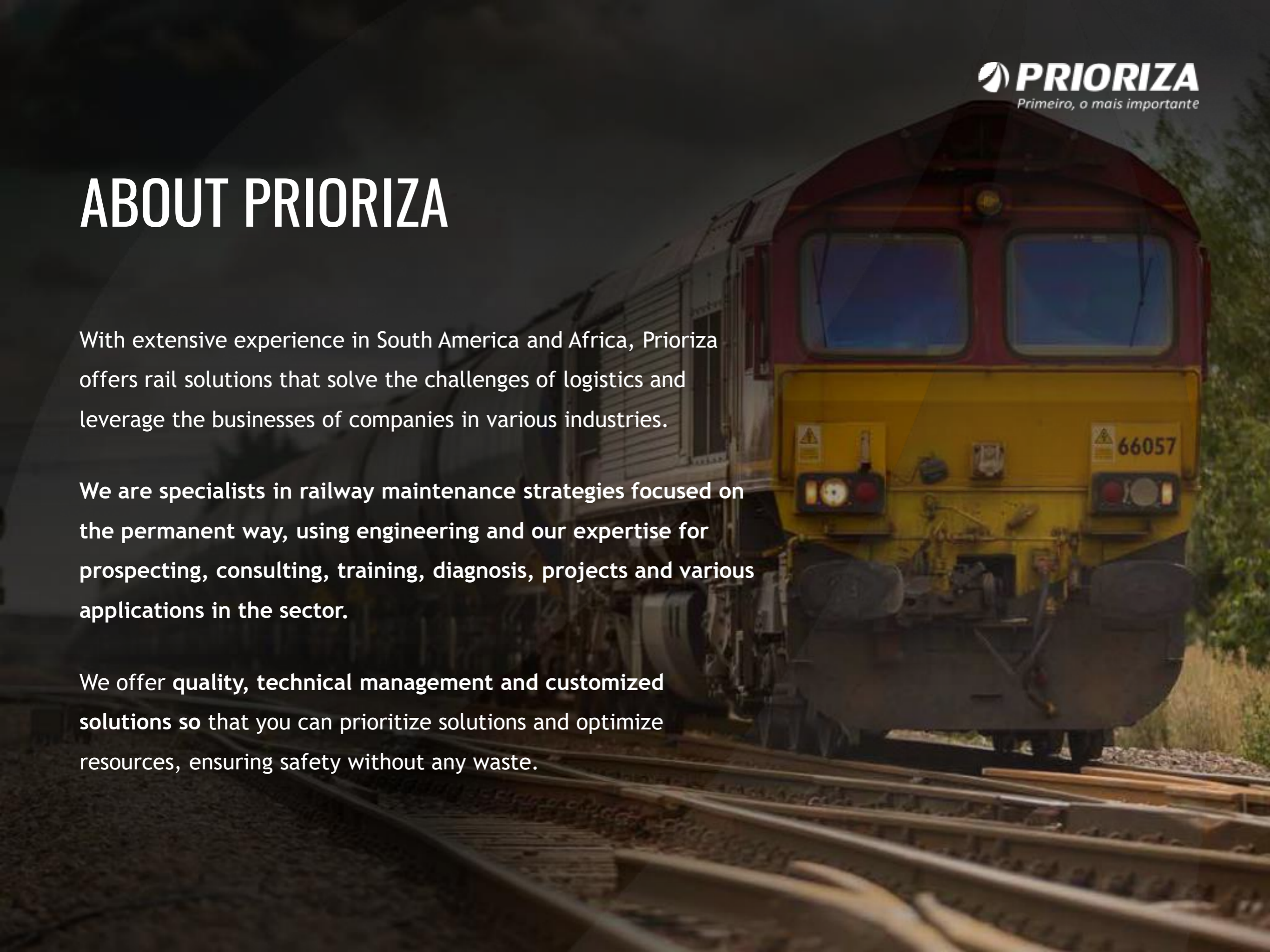


ABOUT PRIORIZA

With extensive experience in South America and Africa, Prioriza offers rail solutions that solve the challenges of logistics and leverage the businesses of companies in various industries.

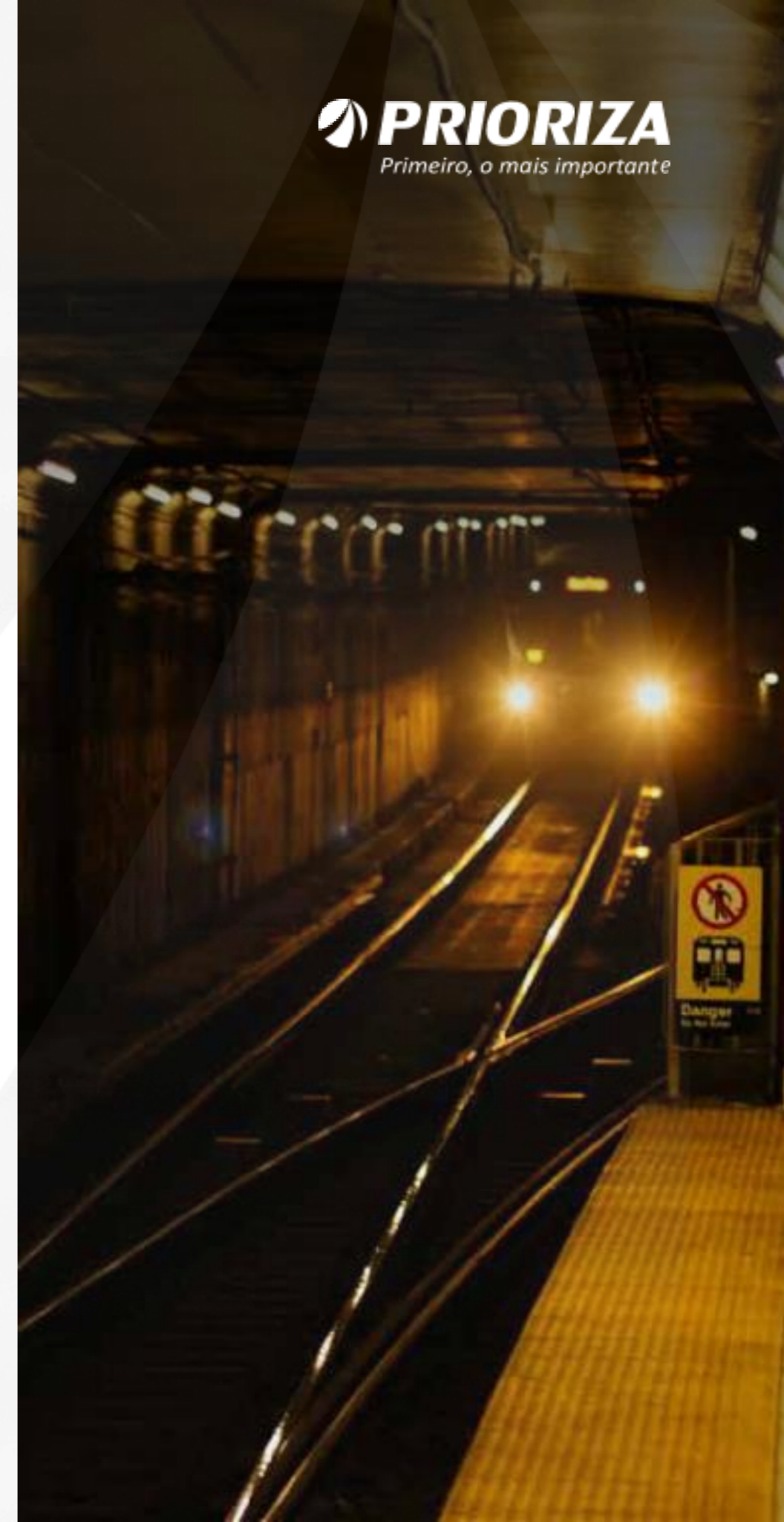
We are specialists in railway maintenance strategies focused on the permanent way, using engineering and our expertise for prospecting, consulting, training, diagnosis, projects and various applications in the sector.

We offer quality, technical management and customized solutions so that you can prioritize solutions and optimize resources, ensuring safety without any waste.



WHAT WE DO

- Training, qualification, certification of knowledge
- Diagnosis to resolve problems
- Projects and consulting
- Ultrasound services
- Short, medium or long term strategic planning
- Inspection and audit of services and processes
- Inspections
- Special service operations on dedicated equipment



HISTORY

Prioriza Soluções Ferroviárias was created in March 2011 in a market that required to receive much more than good ideas. Our experience with Brazilian, South American and African railways showed us the need to prioritize resources and customize solutions according to each client's interest and policy. This means not only being a consulting company that presents itself in the solution, but also committing to the results of the clients.

The methodologies developed by Prioriza have modified the market since then, and the way in which large companies see and understand the difference between only getting involved or fully committing to customers' problems and solutions.



OUR VALUES

- Value all resources, no matter how small they are
- Do the best you can, with what you have available
- Value only has meaning if it brings results
- Being good at something is only important in fact if it generates results for the customer
- Solve problems while seeking results
- Be laborious with problems, seeking solutions, always respecting people

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YEARS OF
EXPERIENCE

100+

PROJECTS
IN BRAZIL AND
ABROAD

20+

LARGE
CLIENTS

10+

LARGE
PARTNERS



PRIORIZA
Primeiro, o mais importante

SPECIALIZED
TEAM

CUSTOMIZED
SOLUTIONS

TECHNICAL
SUPPORT IN EVERY
IMPLEMENTATION

INTELLIGENT
PROCESSES


TRACK INTELLIGENCE MANAGEMENT (GIV)

Track Intelligence Management (GIV) is an exclusive methodology of Prioriza, developed from broad field experience to determine the problems that must be solved first.

Thus, **fighting against defects** in the permanent way is prioritized through the use of a mathematical model obtained through manual and automated detection processes. We prepare **production and defect characterization reports** for a complete survey of priorities.

TRAINING, QUALIFICATION AND CERTIFICATION OF KNOWLEDGE

Prioriza specializes in training, qualification and certification of technical processes tailored to each need. In recent years, more than 2,000 training sessions have been given, involving areas such as permanent way, rolling stock, operations, mechanization and railway signage.

 **PRIORIZA**
Primeiro, o mais importante



DIAGNOSIS TO RESOLVE PROBLEMS

A problem is not properly addressed if it cannot be properly understood. The diagnosis and treatment of problems gives Prioriza prominence for the excellent result and interpretation of the root cause of problems, promoting not only their solution, but also the improvement of processes and the integration of professionals.

PROJECTS AND CONSULTING

We are specialists in permanent way projects and consulting of new technologies. We develop products that optimize the operation of companies, ranging from the development of executive projects to the adaptation of solutions based on a standard and cutting-edge technique so that the executive routine of the client occurs productively, safely and within the budget.



ULTRASOUND SERVICES

We provide semi-automatic ultrasound services for detecting rail defects. We help companies to develop the best rail maintenance policy, always respecting current standards and traffic safety. As professionals with decades of experience, we provide **optimized solutions** and **customized procedures** aimed at the **best technique** for rail usage.

SHORT, MEDIUM OR LONG TERM STRATEGIC PLANNING

We participate actively and with **great technical ownership** of short, medium or long term strategic planning, assisting companies in the **technical and budgetary definitions** that best fit their maintenance policy, without leaving aside the **optimization of processes** and **compliance with operational technical standards** aimed at the railway world.





INSPECTION AND AUDIT OF SERVICES AND PROCESSES

We have specialized teams, with decades of experience and trained within the rail environment, and that support with **good reputability** the execution of the services in any railway operation. We are responsible for monitoring and complying with safety standards and requirements in **large companies** in the sector, and we actively protect the **correct fulfillment** of contracts.

INSPECTIONS

In recent years, Prioriza's professionals have carried out more than **35,000 km of rail inspections** in Brazil and abroad, which have motivated a better understanding of the risks and opportunities of a large railway, redirecting actions that enable **the complete optimization of the processes**. At the same time, they helped to **reduce more than 50% of the occurrence of rail accidents** with cause on the permanent way, generating direct value to the companies.

SPECIAL SERVICE OPERATIONS ON DEDICATED EQUIPMENT

Prioriza actively participates and operates, special and dedicated rail equipment of concessionaire companies or not, allocating resources and manpower highly trained and qualified to execute high value added services and with great direct results in railway companies.

OUR CUSTOMERS



METRÔ



DE FORTALEZA



Intertechne



PROJECTS EXECUTED



Technical study of terminal training and geometric adjustment to guarantee the security of inscription of wagons inside the loading yard.



Detailed executive project of railway terminal construction.



Audit of welding processes for training of Vale's automated welding equipment for receipt on the new Pangang PG5 rail.



raízen

Permanent way prospecting in 14 national terminals, in addition to the development of the fundamental bases for permanent way maintenance, like engineering notebooks, specification of services, planning manual and annual maintenance program.



Accident investigation training for employees of technical and managerial level, in order to assist in the training and better management of occurrences, their causes and consequences.



Development of a market study aimed at the integration of the Nordco railway equipment brand within the reality of the Brazilian national market.



rumo

Certification and training of 1,000 employees for Advanced Modules of technical knowledge. Use of RMS software, implementation of the Malha Oeste railway and restructuring of the Mechanization Area.



AMÉRICA LATINA LOGÍSTICA

Survey of all infrastructure conditions within the urban perimeters cut by the BROAD and CENTRAL corridors, in the states of São Paulo and Paraná, totaling approximately 700 km of identification of deficiencies involving ballast, culverts, cuttings, landfills, drainage systems, platform and external interferences.



Implanting all of the Permanent Way Management on the railway, from Kenya to Uganda. The processes involved an initial assessment of opportunities, detection and maintenance processes, organizational structure planning and procedures, training and more.



Ferrovias norte sul (North south railway), 847 km track between Palmas (TO) and Anápolis (GO), providing services of inspection of rails, issuing technical reports from laboratory tests (physical/chemical analysis) and visual inspection with a road-rail vehicle and on foot.



Evaluation of the track to increase the speed, with analysis of the maximum speed of operation of the trains. Elaboration of checklists for standardization of processes and prospecting of permanent way components in the railway yards.



Antofagasta Railway, in Chile, to Bolivia, evaluating seven distinct rail sections for each type of locomotive, with a total of 548 km of track, evaluating the railways for the possibility of circulating with heavier locomotives.

NATIONAL & INTERNATIONAL ACTIVITIES

GERMANY

EGYPT

UNITED ARAB
EMIRATES

GABON

CONGO

UGANDA

KENYA

ANGOLA

NAMIBIA

ZIMBABWE

BOLIVIA

BRAZIL

CHILE

ARGENTINA

 IN NEGOTIATION



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